



# MANNY VIVAR

FOUNDER AND CEO OF HOSTDIME  
DIGITAL INFRASTRUCTURE PARTNER  
PLATFORM PRESENTATION



# HOSTDIME OVERVIEW

- Bootstrapped with \$60.00 in 2003
- Privately held self funded no outside capital
- Hyper-Edge Global Data Center's
- Early Mover Globally
- Retail - Wholesale Colocation
- Hybrid IT Stack (Private & Hybrid Cloud, Bare-Metal, Interconnection, Smart Hands)

**2003**

HostDime opens its first data center in Orlando



**2006**

Brazil becomes HostDime's first International location



**2008**

HostDime launches in Mexico, Colombia, and United Kingdom



**2010**

HostDime India branch opens



**2012**

Hong Kong location joins HostDime's network



**2013**

HostDime opens first international data center in Guadalajara, Mexico



**2017**

HostDime opens Tier III Data Center in João Pessoa, Brazil



**2022**

HostDime opens Tier IV Data Center in Bogotá, Colombia



**2022**

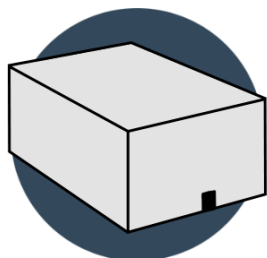
HostDime builds Tier IV Data Center and flagship headquarters in Orlando, Florida (ready Q1 2023)

**2022**

Land purchase for Tier IV Data Center in Guadalajara, Mexico (ready Q4 2023)



VS



THE OTHER GUYS

Unique Global Edge	LOCATION	Saturated U.S./E.U. Areas
Tier IV	CERTIFICATION	Tier I, II, III
99.99%+	UPTIME	99.6% to 99.8%
1.3	PUE	1.9+
> 10 kw	RACK POWER DENSITY	< 3kw
✓	LOCALIZED INTERNET EXCHANGE POINT (IXP)	Some
✓	NATIVELY CARRIER NEUTRAL	✗
✓	CLIENT-CENTRIC AMENITIES	✗
✓	NEXT-GEN, PURPOSE-BUILT	✗

# NEXT GENERATION DATA CENTERS

- Next-Gen Purpose-Built
- Native Carrier Neutral
- Tier IV Platform
- Future Proof Design
- Client Centric Amenities



# GLOBAL EDGE MARKETS

- Pioneer in building data centers in emerging and underserved markets
  - Bogota, Colombia
  - Joao Pessoa, Brazil
  - Guadalajara, Mexico
  - Orlando, Florida
- Fostering IX and interconnection ecosystems in underserved markets
- Develop with purpose
- Impacts of localization:
  - Serving content locally
  - Economic development
  - Fostering opportunity



João Pessoa, Brazil Data Center

# TIER IV DATA CENTER PLATFORM



New Bogota, Colombia Tier IV Data Center

- Highest Reliability
- Local Market Trust
- Differentiator In Market
- Why not build the best
- Cost Efficient Build Outs



# NEW FLAGSHIP FLORIDA DATA CENTER AND CORPORATE HEADQUARTERS

- Orlando's first purpose-built Tier IV Data Center; 100,000 sq. ft facility
- Category 5 hurricane structure
- 5 MW of critical IT load capacity
- Central Florida Peering Exchange
- 12 Carrier POP's



# WHAT MARKETS ARE NEXT?



- Keep building our global edge footprint; current focus is Latin America
- Come build with us next frontier
- Near Term Build Outs:
  - Lima, Peru
  - Buenos Aires, Argentina
  - Guayaquil, Ecuador
  - La Paz, Bolivia





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Manny Vivar

CEO at HostDime | Premier Global Data Centers



## THANK YOU!

