

Disruptive Analysis

Don't Assume

Wireless 2030

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Dean Bubley & Disruptive Analysis @disruptivedean

- Tech/telecom analyst & strategic consulting since 1991
- Covering Internet, 5G, 6G, Spectrum, FTTX, Wi-Fi, Edge/Cloud...
- Regulatory, economic, societal & geopolitical aspects of telecoms
- Advisor to telcos, large & small vendors, investors, government
- Biases: Against monopolies, lazy incumbency & hype



Network Tech, Policy & Business Models



Communications Apps & Services



Telecom-Futurism





Industry Analyst Consulting & Reports



Top level themes for wireless in the 2030s

Less homogeneity of "telcos"

More InfraCos & shared assets

6G growing but evolutionary & patchy

Wi-Fi & satellite has *some* 5G/6G integration...

... but still not that much

Very broad use of private / dedicated 5G networks

More home FWA / satellite access, but FTTX rules

Systematic identification & mitigation of "lock-ins"

Very little "monetised" QoS or network slicing

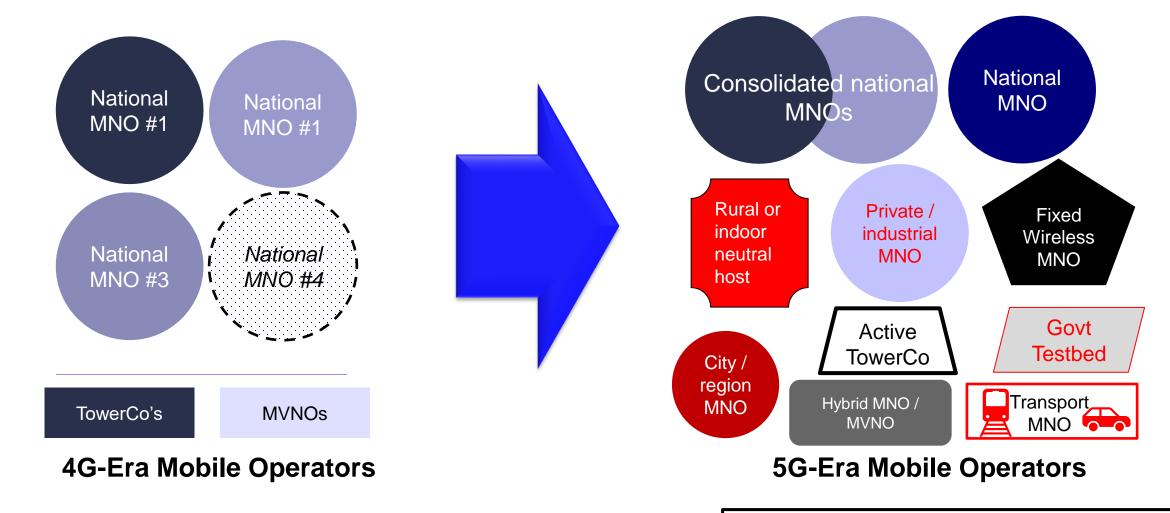
Network disaggregation, virtualisation & "AI native"

Nope: DeWi, RCS, 5G PCs, metaverse-primary.

Leftfield disruptions from cybersecurity, quantum etc



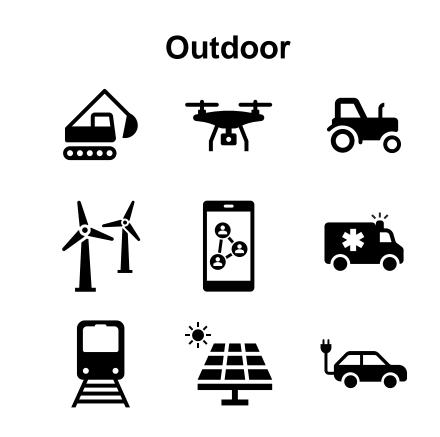
The first industry transformed by 5G is telecoms itself





Many new B2B/B2C use-cases, apps & devices are indoors

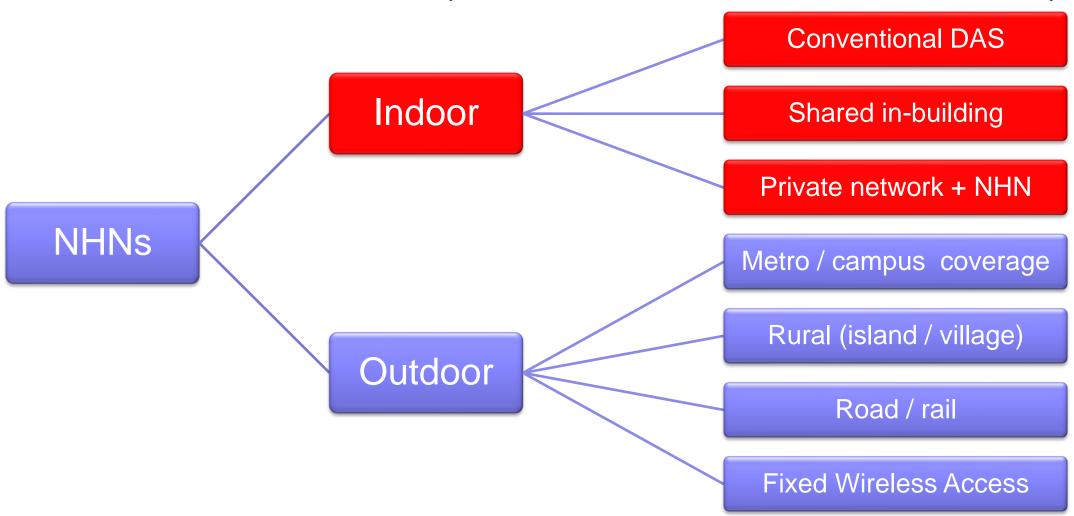
Indoor



Structural impact: how can public services be delivered on private property?



Neutral host networks (wholesale infra to tenant MNOs)



Why are we talking about 6G now? Isn't 5G enough?



10-year R&D + investment cadence built-in to system New tech enablers not available in 5G era

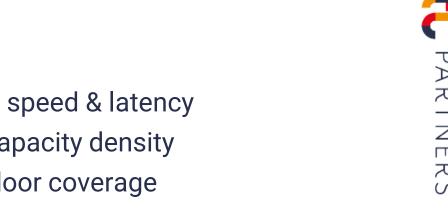
Frictions, disappointments & limits of 5G

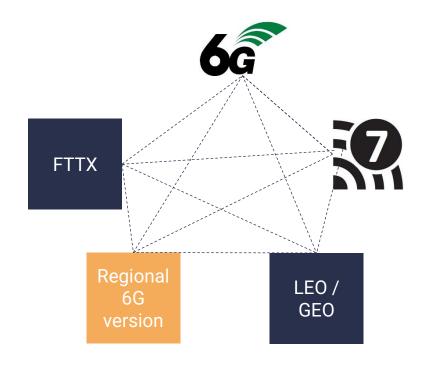
New patterns of demand, applications & industry structure

Changing external factors beyond the mobile industry

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Design priorities for 6G





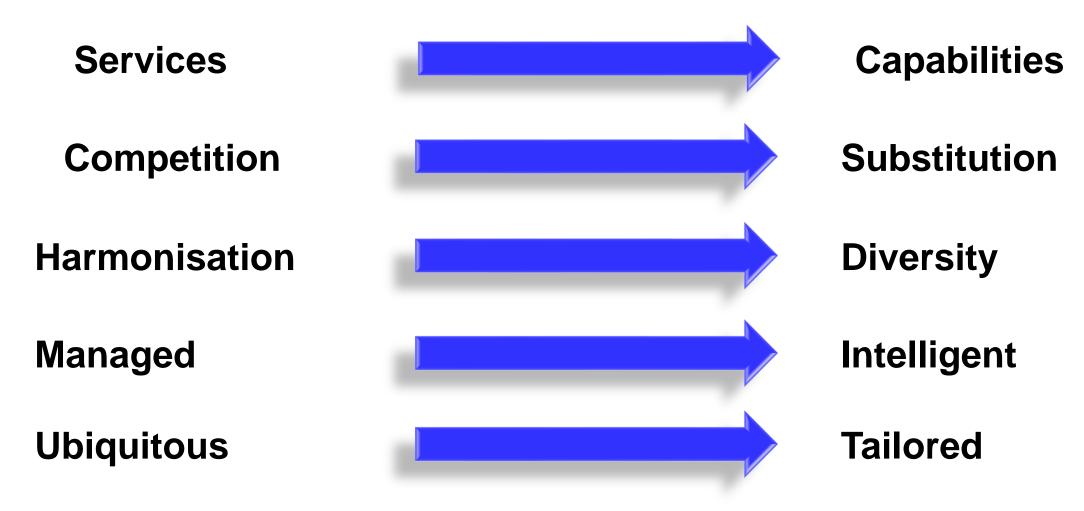
6G era reality of multiple networks often loosely coupled

- Improved speed & latency
- Greater capacity density
- Better indoor coverage
- Support for remote coverage
- Improved locational accuracy
- Native sensing functions
- **Energy optimization**
- Interconnection with Internet / cloud
- In-built support for network sharing
- Support for diverse models and owners

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Changing our assumptions & semantics for 2030





Key priority for policymakers: **Good** stats, not **Easy** stats

Easy Statistics

Overall retail data traffic, PB/mo

Overall telecoms capex

Telco reported profits

Market capitalisation

Consultant top-down "GDP impact"

Consultant "traffic demand forecast"

Vendor reports (Cisco VNI, Ericsson Mobility, Sandvine etc)

Homes passed by FTTX

Good Statistics

Traffic / value split between

- Indoor vs. outdoor use
- Consumer vs. business
- Mobile bband vs. FWA
- Solo vs. shared networks
 - Uplink vs downlink

Impact of tower/infra spin-outs

Requested vs. "sent" data

Impact of outliers

GDP impact vs. baseline/alternatives

Homes connected to FTTX

Inherently flawed

Not meaningful

aggregated



Over-hyped

- 5G network slicing
- "Always Best Connected"
- Satellite direct-to-device
- Metaverse (esp. "The MV")
- DeWi / cryptocurrency networks
- 6G "teleportation" & THz
- Telco "cost recovery" from tech-co's
- CO2 "enablement" savings
- In-network edge computing
- Interoperable messaging / RCS
- Massmarket FWA

Under-hyped

- Neutral host mobile networks
- Open-access fibre
- Edge interconnect / exchanges
- Dual-broadband homes / bonding
- OpenRoaming for Wi-Fi
- Indoor wireless solutions
- HAPS (maybe)
- Wi-Fi 7 for enterprise
- Potential 6G energy-efficiency
- Non-telephony voice
- Local government 5G/FTTX



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