

# **Meet Cirion**

The leading digital infrastructure and technological partner of choice with the experience, flexibility and innovation required for success in Latin America







We connect business challenges with technological solutions.

# Our company's evolution

Corporate Milestones

**Operational Milestones** 

### 1990

Foundation of Impsat, a telecom carrier in LATAM

impsa+

### 2000

Impsat becomes
Impsat Fiber Networks

Impsat Fiber Networks

#### 2007

Impsat is acquired by Global Crossing

### 🅞 Global Crossing

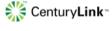
### 2011

Global Crossing is acquired by Level 3

### Level (3)

### 2017

Level 3 is acquired by CenturyLink. In 2020, CenturyLink becomes Lumen.



LUMEN

#### 2022

Stonepeak acquires Lumen's business in LATAM



# 1990

Throughout 1998, we expanded our operations from Argentina to Colombia (1991), in Venezuela (1992), Ecuador (1994), Brazil (1998), Peru (2001), and others.

### 2000

Our regional fiber network was deployed and began providing Data Center Services and managed services to complement our new fiber connectivity offer.

#### 2008

We leveraged our global presence to sell to international customers with a presence in LATAM, and to support the global expansion of companies in Latin America.

### 2012

Expanded solutions portfolio with CDN and DDoS mitigation, leveraging Level 3's offering.

### 2017

Expanded solutions portfolio leveraging CenturyLink's cloud offering.

#### 2019

Launch of corporate business in Mexico, taking advantage of a new competitive environment

### 2021 / 2022

Google Cloud reseller services were added; construction of the new Data Center in Santiago de Chile and expansions in other areas to host AWS were approved.

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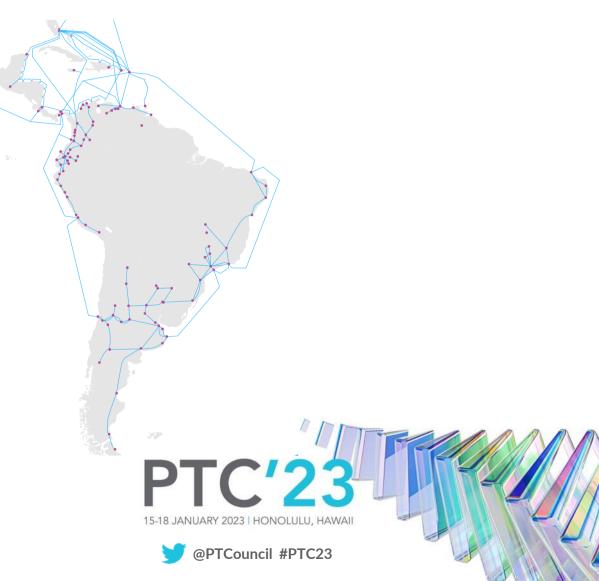
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### PACIFIC TELECOMMUNICATIONS COUNCIL

## No one knows Latin America like we do





# We connect Latin America's major economies.





290

### Terrestrial network

~12.000 miles ~11.700 Metro network On-net buildings

~3.000 On-net links via radio

~19,000 miles Long haul network

Average strands

per route km

4,600+ **Data Center** 

cross connects

~20.0 Tb/s

Internet traffic

Internet connections with LATAM peers

+11.0 Tb/s ~22.0 Tb/s **CDN** capacity

+30

Total peering capacity

4.602

On-net links via satellite Cloud on-ramps Google, AWS, IBM,



### Subsea network

~23.000 miles Subsea network

12.0 Tb/s **Total Capacity** 

18 **Landing Stations** 

Oracle, Microsoft

**5 Subsea systems** (SAC, MAC, PAC, CC, TAC)



### Specialized support & care

24 x 7 x 365 Network Operation Center (NOC)







## **Our Data Centers**



### Highlights

18
Data Centers

**5,000+**FP
Capacity

24/7

Specialized support & care 24x7x365

~40 MW

~18 MW
Utilized

power



SOC

Security / Operations Center



DOC



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### Our customers





**80%** of 2021 revenues came from customers that have been with the company for more than five years.



**74%** of our customers purchased two or more of our solutions in 2021.



**6,400** Latin American and multinational customers:

- Enterprises (medium and large)
- Government agencies
- · Cloud service providers
- Carriers
- ISPs





# Solutions ecosystem

Integrated technological proposition that develops the potential of regional companies, based on a robust ecosystem of solutions designed for key industry sectors.





**Scalable networks and Content** 



**Data Center & Hybrid Cloud** 



**Integrated Security** 



**Voice & Collaboration** 

### Our solutions





### I HYBRID CLOUL

### Network Services Clou

- Internet
- MPLS/IP VPN
- SD-WAN
- Cloud Connect Solutions
- Ethernet
- Wavelength
- Dark Fiber
- Satellite Services

#### **Content Distributio**

- CDN
- Video Solutions

#### **Cloud Services**

- Dynamic Enterprise Computing
- Private Cloud
- Cloud Application Manager (CAM)

#### **Data Centers**

- Hosting
- Storage & Back Up
- Colocation

## INTEGRATED SECURITY

### **Security services**

- Security On-Premise
- DDoS Mitigation & Network Protection
- Advanced Event Correlation
- Cloud WAAP
- Secure SD-WAN



# VOICE & COLLABORATION

#### Voice

- SIP Voice Services
- Toll-Free Services
- International Local Inbound
- Two Way Voice
- PSTN Full Replacement
- Voice API Services

### **Collaboration**

- Managed MS Teams
- Zoom delivered by Cirion
- Avaya IP Office Cloud
- Webex delivered by Cirion
- Hybrid Cloud PBX / UC Solutions
- Managed SBC

#### **Contact Center & CX**

Cloud Contact Center



### \_\_\_\_\_

- Application Management
- Data Base Management
- Operating System Management
- Managed Digital Solutions
- Managed Bandwidth

**MANAGED SERVICES** 

Link Load Balancing





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**America** 





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# Thank you Mahalo ia oe

