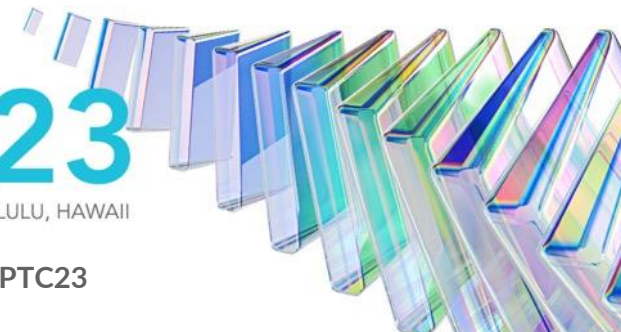




SOFTWARE APPS / NEXT GEN TELCO

18th January 2023, Honolulu

0900-1000



Panel description

- One of the key identifications of a “**Next Gen Telco**” is the continuous shift from hardware to software (sometimes referred to as **softwarization**). In this new world, almost everything has become “**as a Service**” and is accessed mostly via an App. **Open source** is supposed to avoid **vendor-lock-in**. Internet has become the universal connectivity. **Is the Internet resilient enough** to deliver and support **evolving WAN services** such as **SD-WAN** and **SASE**? What are the challenges and how can we solve them? Let’s discuss.

Wednesday, 18 January 2023

09:00–10:00

MPCC, South Pacific 1

One of the key identifications of a “Next Gen Telco” is the continuous shift from hardware to software (sometimes referred to as softwarization). In this new world, almost everything has become “as a Service” and is accessed mostly via an App. Open source is supposed to avoid vendor-lock-in. Internet has become the universal connectivity. Is the Internet resilient enough to deliver and support evolving WAN services such as SD-WAN and SASE? What are the challenges and how can we solve them? Let’s discuss.



PANELIST

[Toru Maruta](#)

Executive Officer, Head of Product Management,
KDDI / TELEHOUSE, *Japan*



PANELIST

[Marijana Novakovic](#)

Head of Network Architecture, Syntropy, *USA*



MODERATOR AND PANELIST

[Anuradha Udunuwara](#)

Senior Engineer, Sri Lanka Telecom PLC, *Sri Lanka*



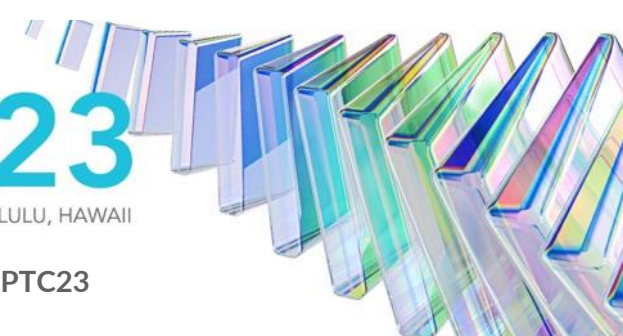
PACIFIC TELECOMMUNICATIONS COUNCIL

PTC'23

15-18 JANUARY 2023 | HONOLULU, HAWAII



@PTCouncil #PTC23

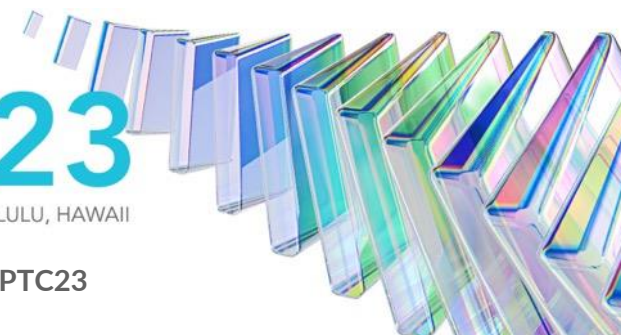




Avoiding vendor-lock-in in Telco Softwarization

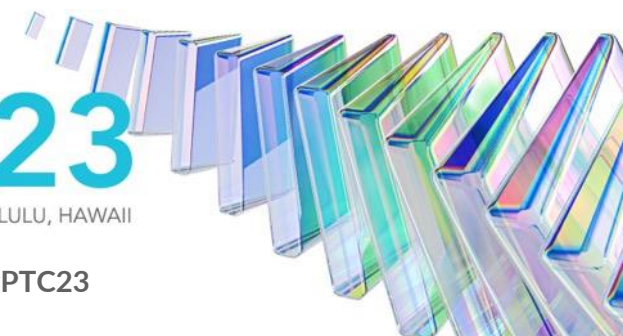
18th January 2023, Honolulu

Anuradha Udunuwara | @AnuradhaU

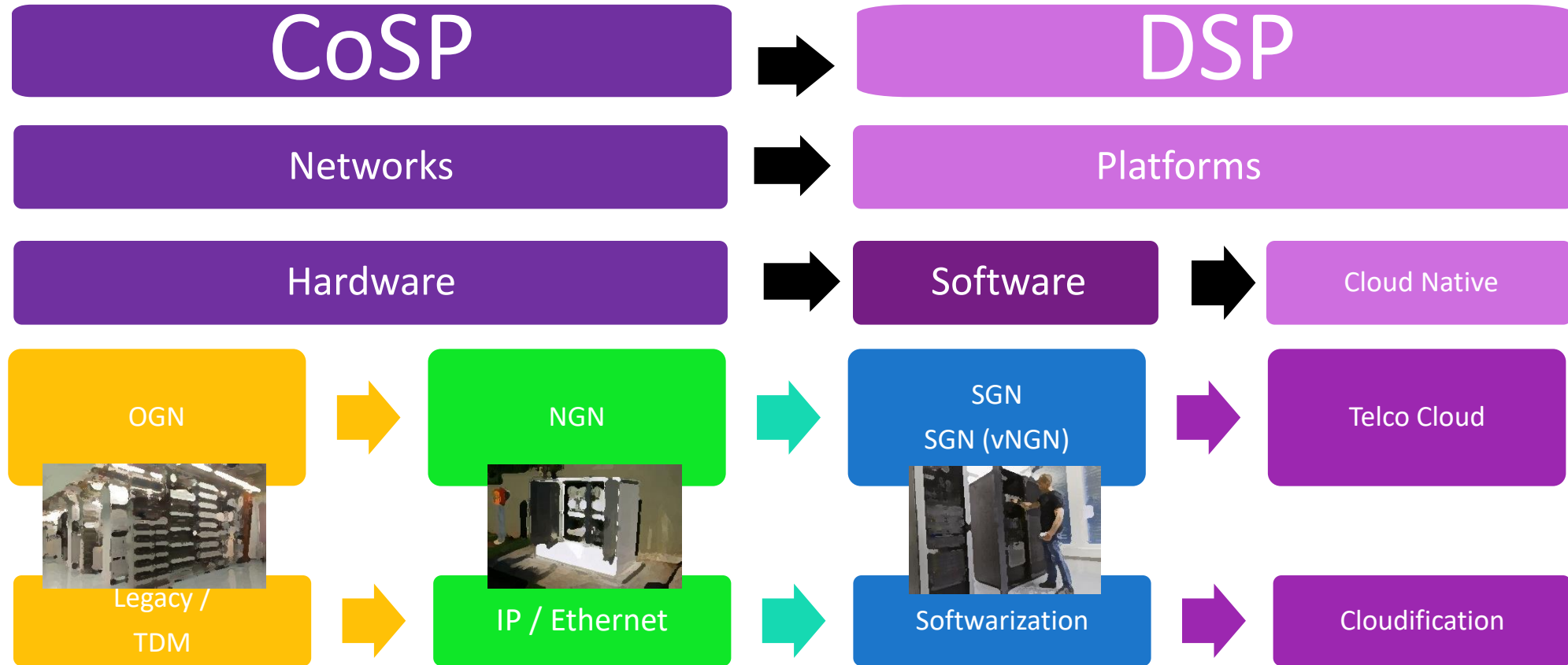


- **Avoiding vendor-lock-in in Telco Softwarization**

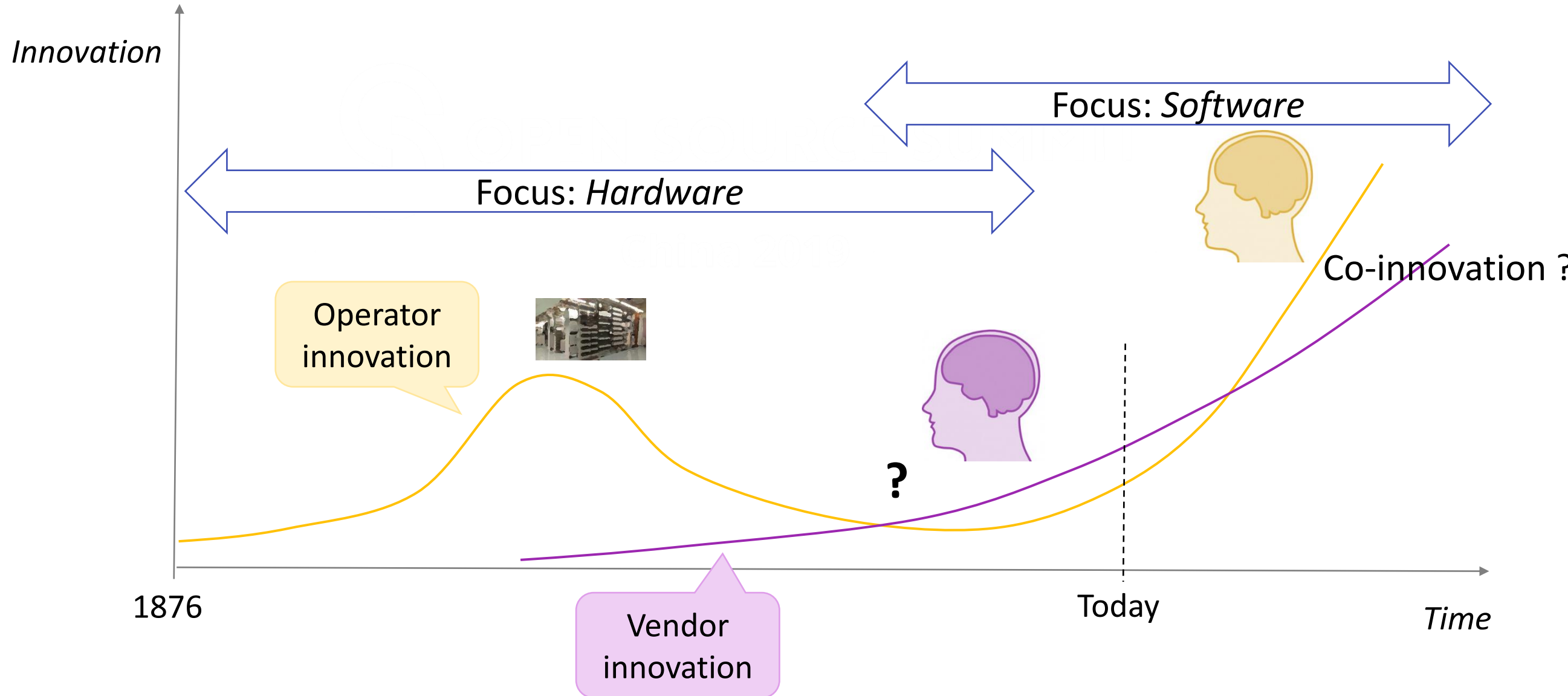
- Telco Digital Transformation and Telco Softwarization (SDN., NFV, and Cloud) are not new. Although the classical/conventional ideas of SDN and NFV have changed over the years (now we talk about IBN, automation, lean NFV, etc.), the key ideas of openness, modularity, and disaggregation together with virtualization, automation, DevOps (now devsecops/devsecnetops), flexibility and agility have helped Telcos their transformation from CSP to DSPs or Telcos to Techcos.
- The highly disaggregated network environments/platforms with different components and functionalities supplied by different vendors require complex interoperability requirements both at hardware and software levels. These include, but are not limited to, cross-domain SDN controllers (aka Network Orchestrators), Service Orchestrators, open APIs, etc.
- While the cost (capex, opex and TCO) benefits and flexibility/agility for service/product innovation are highly dependent on the openness, modularity, and disaggregation, where the operator has the flexibility of using the best (and cost-effective) components/functionalities from different vendors, due to the operator's lack of required skills, education and knowledge for the required integration work, some vendors try to make use of the opportunity to push vendor-lock-in solutions.
- Operators need to avoid these situations, but it's not easy, especially for the operators in developing economies due to the skills and cost concerns. Different operators follow different strategies to tackle the situation.
- In my talk/presentation (or in a relevant panel), I would like to share our experience so far and how we are addressing some of these challenges

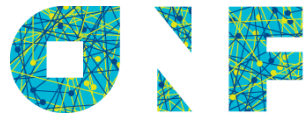


Telco Softwarization (Telco X.0)



Getting into innovation again





OPEN NETWORKING FOUNDATION

ON.LAB



ONOS
Open Network Operating System



World Class Standards



IETF NFVRG



O3project



OKINAWA OPEN LABORATORY

Project Floodlight



IETF SDNRG



TheThirdNetwork
Agile, Assured, Orchestrated



EUCALYPTUS



PTC'23

15-18 JANUARY 2023 | HONOLULU, HAWAII

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SDN Standard definitions

ONF OPEN NETWORKING FOUNDATION + ON.LAB = ONF^{RA}

OpenFlow, OIF SDN TRANSPORT API, IEEE SOFTWARE DEFINED NETWORKS, IETF SDNRG, ITU

NFV Standard definitions

IETF NFVRG, ETSI World Class Standards

SDN Controller implementations

Single Instance: NOX, POX, Project Floodlight

Multi Instance: OPENCONTRAIL, ONOS Open Network Operating System, tungstenfabric, OPEN DAYLIGHT

NFV implementations

TNOVA NETWORK FUNCTIONS AS-A-SERVICE OVER VIRTUALISED INFRASTRUCTURES, OPNFV

Cloud/Container Orchestration / Management tools

EUCALYPTUS, openstack, Open Nebula, kubernetes

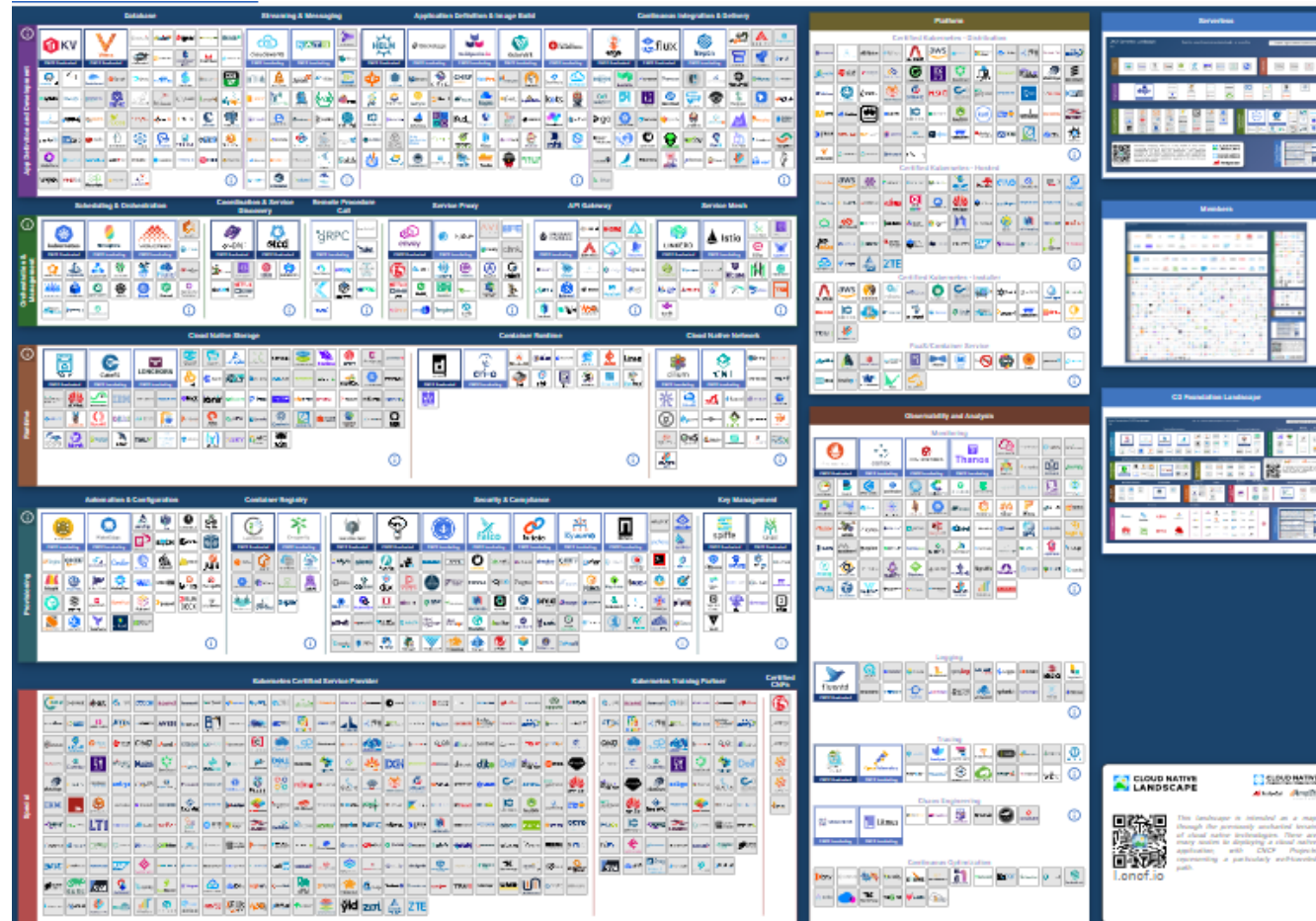
Orchestration Definitions: LSO LIFECYCLE SERVICE ORCHESTRATION, tmforum zoom

Orchestrator implementations: OPEN BATON, CLOUDIFY, OPEN O + O-ECOMP => ONAP OPEN NETWORK AUTOMATION PLATFORM, ARIA, Tracker NFV Orchestration, openmano, Open Source MANO

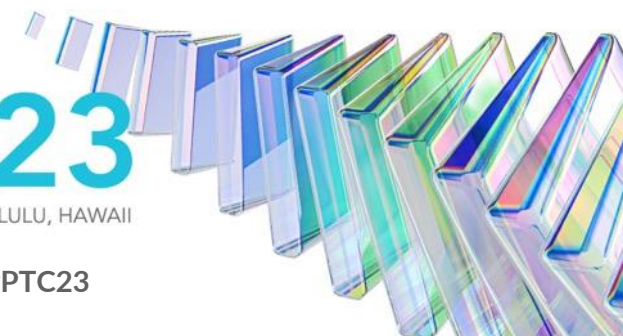
Japanese Softwarization Projects: O3project, OPENROADM

Other Open Source Projects: Grafana, pnda, CORD, SNAS.io, STARLINGX, OVS Open vSwitch, P4, PLATFORMLA, TELECOM INFRA PROJECT, OASIS Open standards. Open source., OPEN SDN Core, OPENCONFIG, STRATUM, broadbanded forum, OPEN CONTAINER INITIATIVE, Open Switch, openSDS, OPEN 19 Foundation, OPENAPI INITIATIVE, OPEN Compute Project

\$20.3T market cap & \$56.5B funding

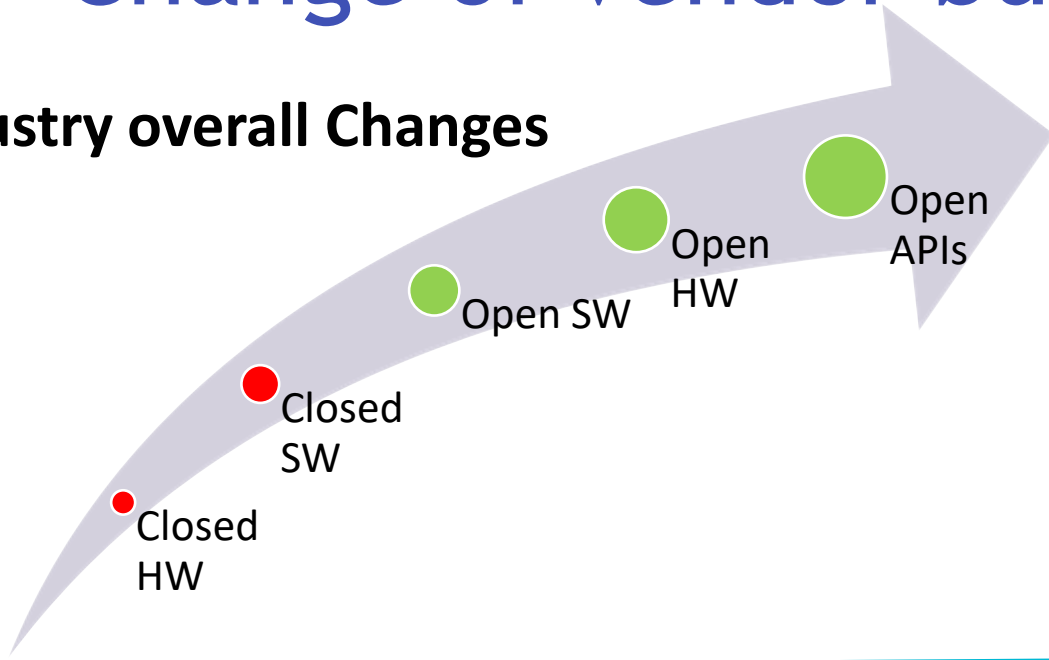


Source: <https://landscape.cncf.io/>

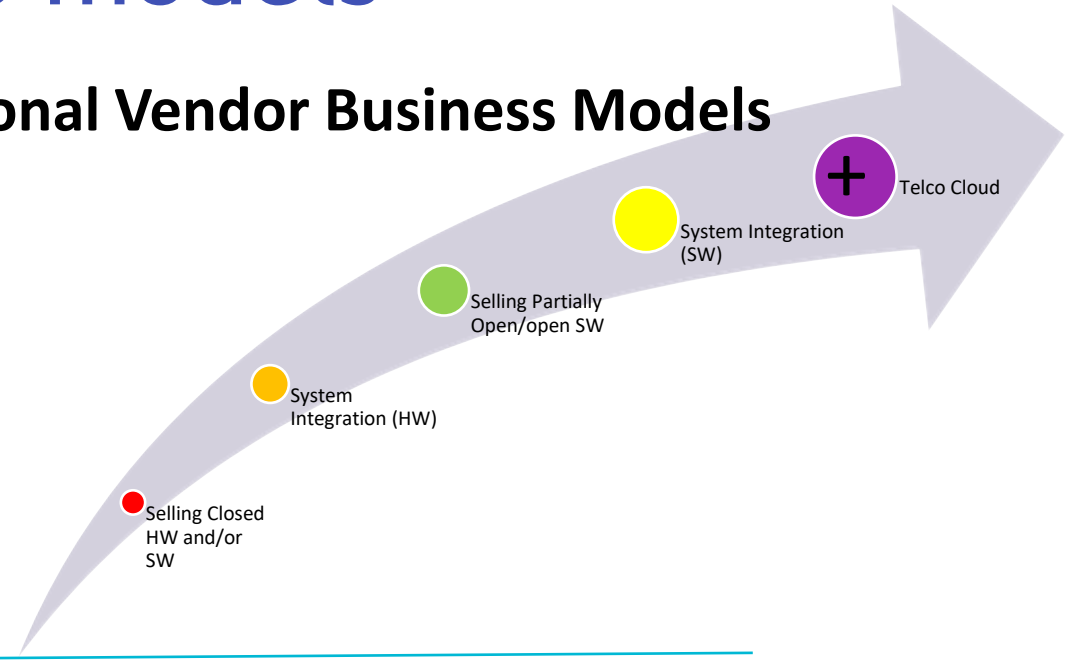


Change of vendor business models

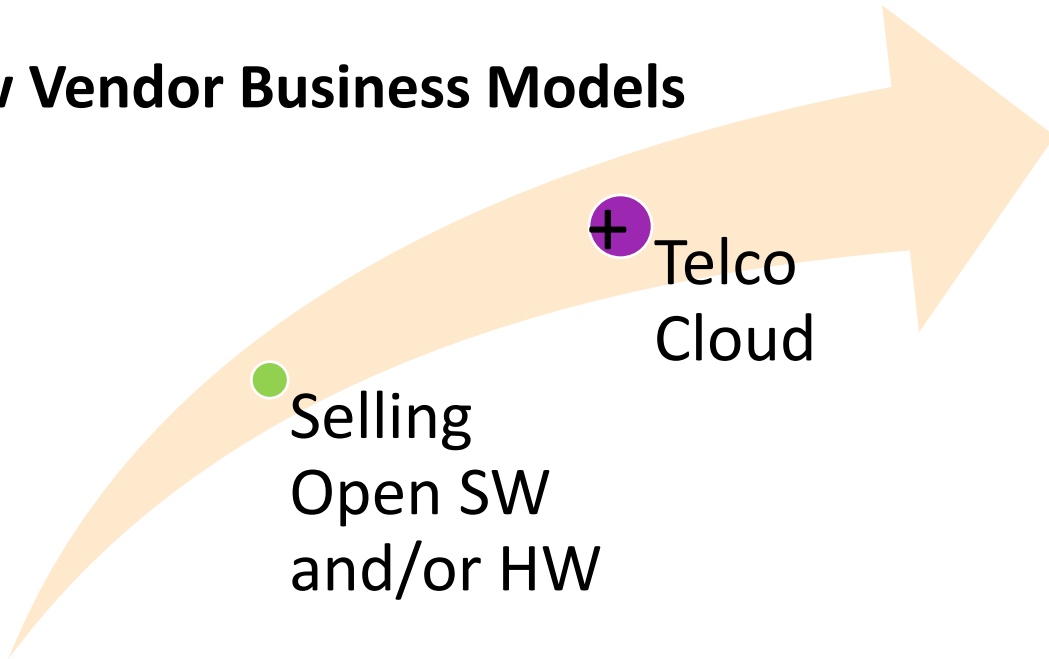
Industry overall Changes



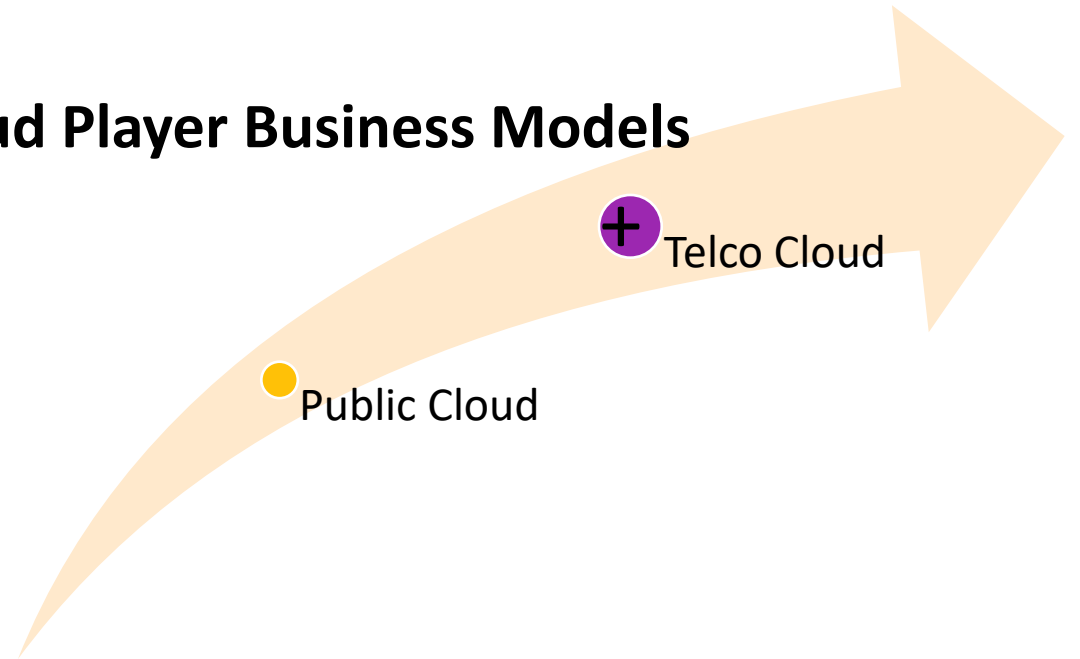
Traditional Vendor Business Models



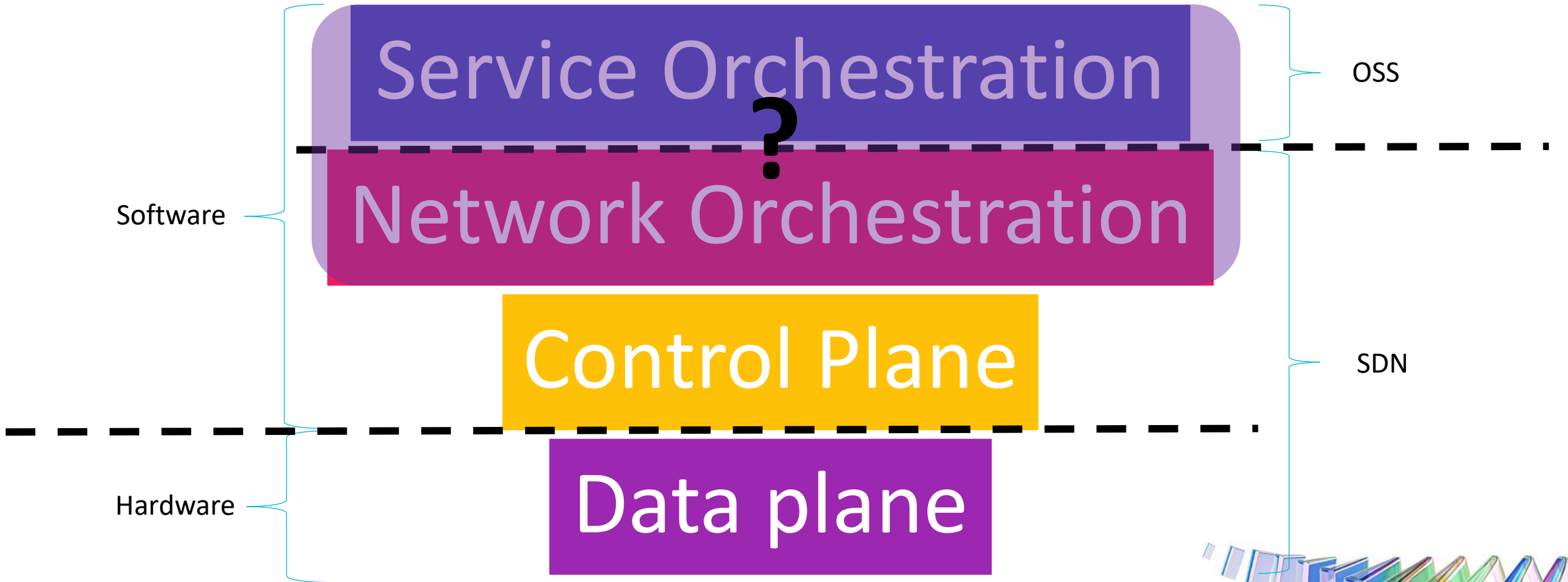
New Vendor Business Models



Cloud Player Business Models



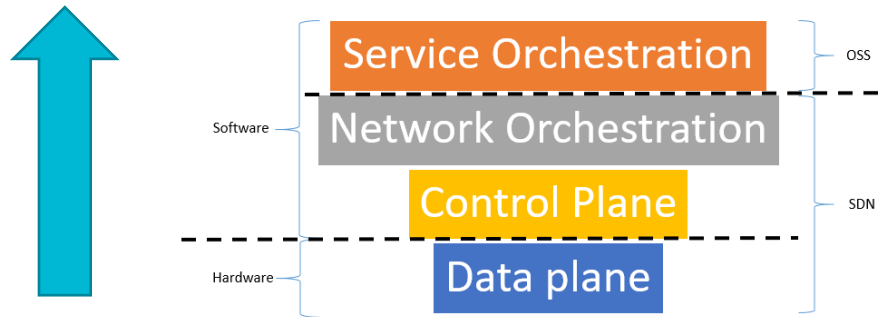
The full stack (Hardware: software split)



An approach for financially constrained economies and for uncertain times

- Bottom up

- Build the forwarding plane (i.e Network infrastructure : capacity and foot print) with essential control
- Follow open architecture, open APIs
- Add capabilities (additional control, orchestration, automation, AI/ML,...) as and when required





Thank you.