

Sponsorship Prospectus







3,500+

Representatives from 300+ companies across 90+ countries





51%

C-Suite/Senior-Level Executives



PTC'26

Honolulu, Hawai'i 18-21 January 2026

For more than four decades, the PTC annual conference has provided a platform for the digital infrastructure industry to exchange knowledge, foster new relationships, and discuss industry trends and challenges.



PTC'26 will continue our tradition of bringing together professionals and organizations from around the world to share insights into latest technologies, business models, and issues that are shaping the industry. The conference sets the stage for attendees to network, build partnerships, and discover new business opportunities across growth markets globally.

As digital transformation continues to change the world we live in, our industry has led the way at lightning speed, pivoting and innovating to enable seamless communication in a post pandemic world. PTC'26 will be a valuable investment as you build your business into the future!

Join your peers, partners, and customers in Honolulu for PTC'26!

PTC'26 Sponsor Benefits

Demonstrate thought leadership: Share your knowledge and strategies to position your company as the leading source of insight.

Broaden your reach: Showcase your technologies and solutions, discover new markets and customers, grow your network, and generate qualified leads

Propel your brand: Amplify your message, increase brand visibility, and strengthen your company profile

Forge global relationships: Meet technology innovators and key decision makers

Inquiries?

sponsors@ptc.org +1.808.941.3789

PTC'25 Demographics

Attendees



C-Suite category includes Chairman, President, CEO, COO, CFO, CTO, and CIO

27% - C-Suite

19% - EVP/SVP/VP

9% - Technical/Other

25% - Director 19% - Manager

1% - Academic

Regions



80+ countries and territories were represented at PTC'25.

The Digital Infrastructure
Ecosystem is Represented at
the Annual Conference

Academics, Research, and Education

Cloud Computing/Content/App/Provider

Content/OTT

Data Center and Internet Exchanges

Domestic and Local Access Networks

Finance, Investment, and Private Equity

International Network Services

IoT (Internet of Things)

Long Haul and International Networks

Mobile

Network Hardware or Software (OSS/BSS) Vendor

Professional Services (Consulting, Engineering, Market Research)

Regional and Local Access Networks

Research, Education, and Government Networks

Satellite Systems and Services

Submarine, Cables, Networks and Services

Voice Services (ILD, VoIP, Hosted and Wholesale Voice)

PTC'25 Sponsors

PTC'25 was made possible through the generous support of the following sponsors.

Diamond







Platinum























Gold

































Silver































Bronze





























Doug Adams

CEO and President **NTT Global Data Centers**

Giordano Albertazzi

Chief Executive Officer Vertiv

Gautam Bhandari

Co-founder, Global Chief **Investment Officer & Managing** Partner, I Squared Capital

Randy Brouckman

CEO EdgeConneX

Brian Cox

CFO STACK Americas

Russ Esmacher

SVP, Strategy, Marketing & **Corporate Development** Infinera

Ivan Fong

Amalgamated Telecom Holdings

Takuo Imagawa

Vice-Minister for International Affairs, Ministry of Internal Affairs and Communications (MIC)

Obinna Isiadinso

Global Sector Lead International Finance Corporation (IFC) Global TMT

Alessandro Lombardi

Chairman and President Elea Data Centers

Bruno Lopez

President and Group Chief Executive Officer ST Telemedia Global Data Centres

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Lieutenant Governor State of Hawai'i

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Professor of Economics and Finance Columbia Business School

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Gulf Bridge International (GBI)

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Craig Scroggie

CEO and Managing Director **NEXTDC**

William Smales

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President & CEO Ciena

Steve Smith

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Radhika Venkatraman

Senior Managing Director Cerberus Capital Management

Jan Vesely

Partner **EQT** Partners

Sally Wentworth

President and CEO Internet Society and Internet Society Foundation

Andria Zou

Senior Director, Global Al Data **Center Strategies NVIDIA**

Diamond





Benefits



PTC Membership



20 Registrations



Exhibit booth 1 Tapa Suite



Featured Event Promotion High-profile Branding



Editorial Profile or Interview on ptc.org/insights



Online Platform and Mobile APP Inclusion



Press List Dedicated Email Blast



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Room Drop Bag Insert

Platinum







Other Platinum Sponsor Packages

Conference Technology

Coral Lounge

Delegate Badge

Delegate Bag

Handheld Massage Gun

Hotel Front Lobby Welcome and Reservation Desk

Luana Lounge

Mobile App

Power Bank

PTC-TV

Registration Area

Wireless Charging Mat

Benefits



PTC Membership

(Applies to specific total usd spend.)



12 Registrations



Exhibit booth



Pre-, during, & postconference promotion



Online Platform and Mobile APP Inclusion



Press List



Bag Insert

Gold





Other Gold Sponsor Packages

Bluetooth Earbuds

Coffee Cart

Conference Journal/Notebook

Cozy Socks

Delegate Badge

Delegate Lanyard

Delegate T-Shirts

Development Assistance Fund

Double Wall Tumbler

Gadget Organizer

Hotel Keycard

Microfiber Beach Towel

Mid-Pacific/Palace Lounge Phone Charging Stations

Power Women's Breakfast Series

PTC Hub Phone Charging Stations

PTC Hub Stage

Relaxation Lounge

Self-Folded Travel Bag

Smoothie Cart

Submarine Cable Luncheon

Tapa Phone Charging Stations

Universal USB Travel Adapter

USB Flash Drive

Water Bottle

Wireless Charger Phone Stand

Wireless Charging Pad

Benefits



6 Registrations



Signage Web Presence



Pre-, during, & postconference promotion



8

Online Platform and Mobile APP Inclusion



Bag Insert

Silver





Other Silver Sponsor Packages

Charging Cables

Delegate Lunch (Sunday, Monday, or Tuesday)

Development Assistance Fund

Event Photography

Grab-and-Go Delegate Breakfast

Hand Sanitizer

Hawaiian Shirt Magnet

Hydration Stations

Laptop Stop 1

Laptop Stop 2

Planter Grow Can

Professional Headshot Station

Program Participants' Breakfast

PTC Hub Bar

Sleep Mask

Sponsored Session #1

Sponsored Session #2

Sponsored Session #3

Sponsored Session #4

Sponsored Session #5

Stress Reliever Ball

Submarine Cable Poster Wall

Sunglasses

Travel Pillow

Travel Pouch

Benefits



2 Registrations



Signage Web Presence



Pre-, during, & postconference promotion



Online Platform and Mobile APP Inclusion

9

Bronze





Other Bronze Sponsor Packages

Anti-Bacterial Wipes

Cooling Towel

Developmen Assistance Fund

First Aid Kit

Lip Balm

Microfiber Cloth

Networking Break AM (Sunday, Monday, or Tuesday)

Networking Break PM (Saturday, Sunday, Monday, or Tuesday)

USB Pocket Hub

Welcome Lei

Wrist Strap Key Holder

Benefits



Signage Web Presence



Pre-, during, & postconference promotion



Online Platform and Mobile APP Inclusion

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Sponsorship At-a-Glance

	Diamond	Platinum	Gold	Silver	Bronze
Pre & During Event Marketing					
Company logo in footer of all PTC Webpages through 31 December 2026	•				
Company logo and 75-word description with hyperlink on PTC'26 Sponsors page	•	•	♦	•	•
Company logo on PTC'26 webpages when sponsors are promoted	•	•	•	•	•
Company logo in PTC'26 email campaigns when sponsors are promoted	•	•	♦	•	•
Promotion on social media outlets when sponsors are promoted	♦	•	•	•	♦
On-site					
Company logo, included with other sponsors, projected at the beginning of sessions when sponsors are promoted	•	•	•	•	•
Large banner acknowledging Diamond Sponsor hanging in the Coral Lounge	•				
Sponsor recognition with PTC'26 sponsors on the dedicated digital monitor in the Coral Lounge	•	•	•	♦	•
Sponsor recognition, included with other sponsors, on sponsor wall in Coral Lounge	•	•	♦	•	•
One (1) 10'x10' Meeting Cubicle or Exhibit Cubicle in the PTC HUB	•	•			
One (1) two-bedroom suite, Tapa 29/30 type for five (5) days (incidentals and conversion costs not included)	•				
One (1) hotel room drop to PTC'26 room block (sponsor to provide item), if provided by the deadline	•				
Executive interview on PTC'TV (PTC's YouTube channel)	♦				
One (1) Delegate Bag Insert (sponsor to provide), if provided by the deadline	•	•	•		
Company logo with hyperlink in sponsor section of the mobile app	♦	•	♦	•	•
Post-Event Marketing					
Company logo in sponsors "Thank You" email to attendees	•	•	♦	•	•
Promotion on social media outlets when sponsors are promoted	♦	•	•	•	•
Other					
One-year PTC Membership	•	•			
Conference registrations	•	•	•	♦	
Access to press opt-in list	•	•			

PTC is a global, 501(c)(3) non-profit membership organization. Membership dues and contributions help support PTC's programs and initiatives promoting the advancement of digital infrastructure, telecommunications, and ICT.

PTC'26 Demographics Past Sponsors & Speakers Sponsorship Packages Sponsorship at-a-glance Contact



GO BIG GO BOLD

Build Your Brand and Your Business at PTC'26

Contact us for more information on sponsorship opportunities or to customize a package.

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*Sponsorship prospectus subject to change.

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